

JB³ Discussion: Lindsay Berry

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Main contributions of Lindsay's research

1. Random Effects for dynamic count models
2. Scalable inference procedure via decouple/recouple
3. Rich framework for extensions

Research addresses main challenge in modern statistics

Scale models & computation to meet demands of modern data... without sacrificing our principles

Reliable quantification of uncertainty

Richly structured models

Borrow strength

Interpretable

The Amazon logo is displayed in white on a dark grey background. It consists of the word "amazon" in a lowercase, sans-serif font, with a yellow curved arrow underneath it that starts under the letter 'a' and points towards the letter 'z'.

amazon®

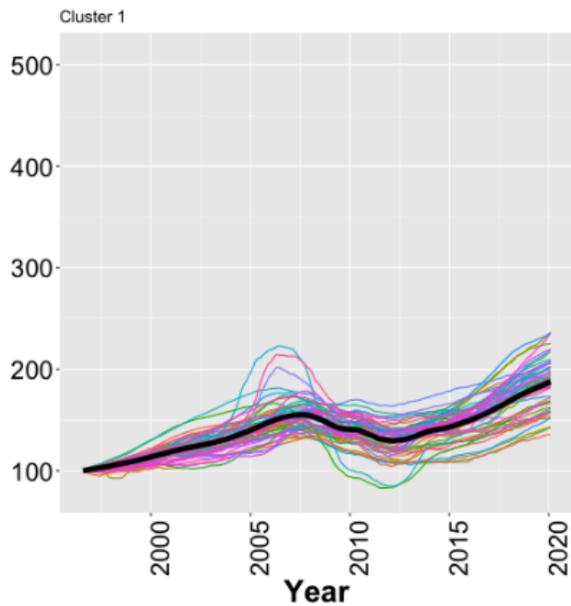
Large collections of time series are
pervasive in tech, commerce, and
finance



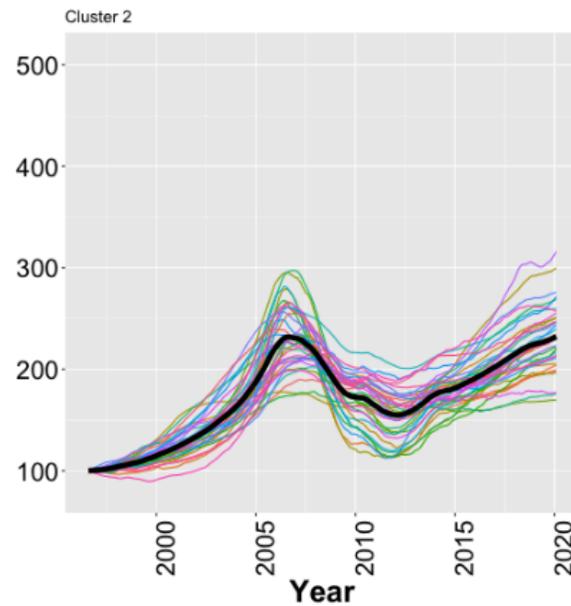
**integrated
framework for
inference, prediction,
and decision-making**



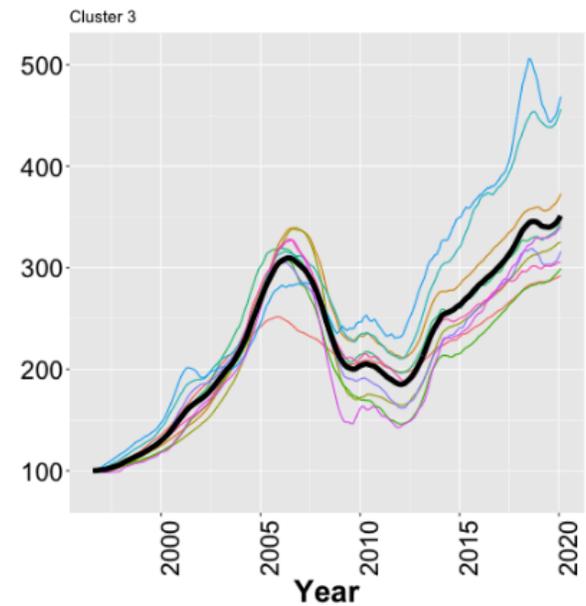
Commercial time series often exhibit latent structure



(a) Cluster 1



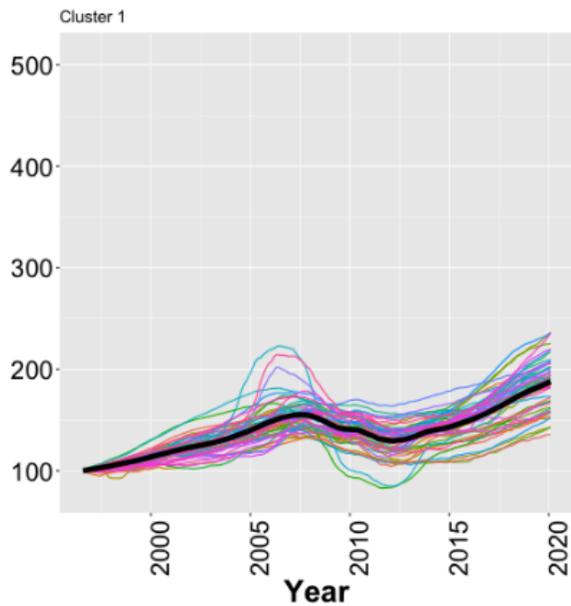
(b) Cluster 2



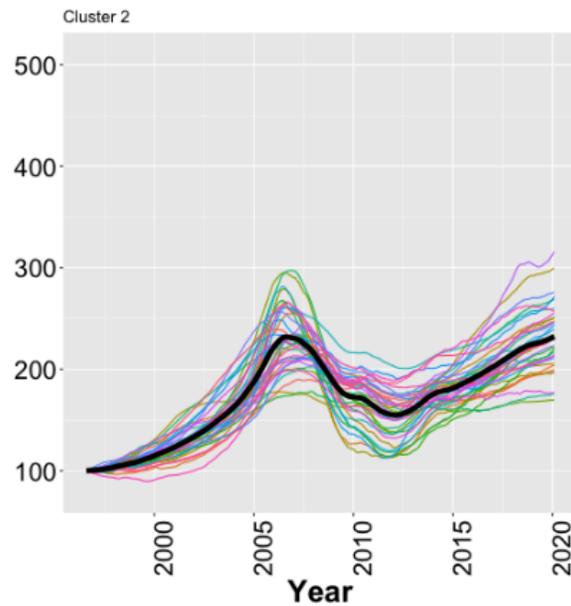
(c) Cluster 3

Scalable models and procedures for inferring latent structure are important in **commercial applications**

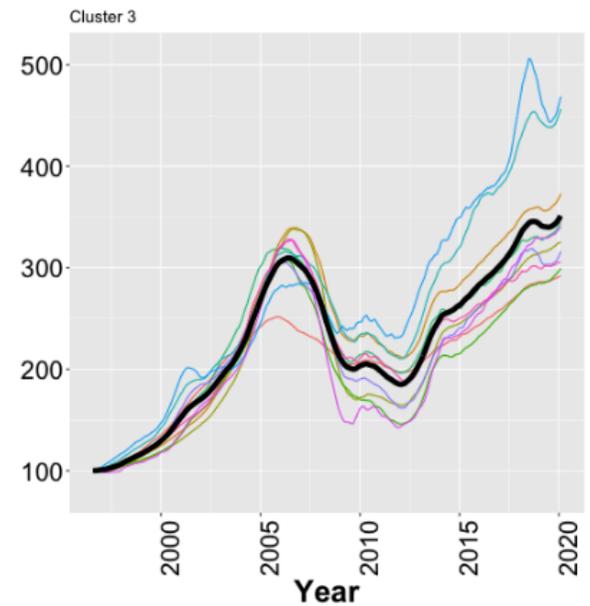
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(a) Cluster 1



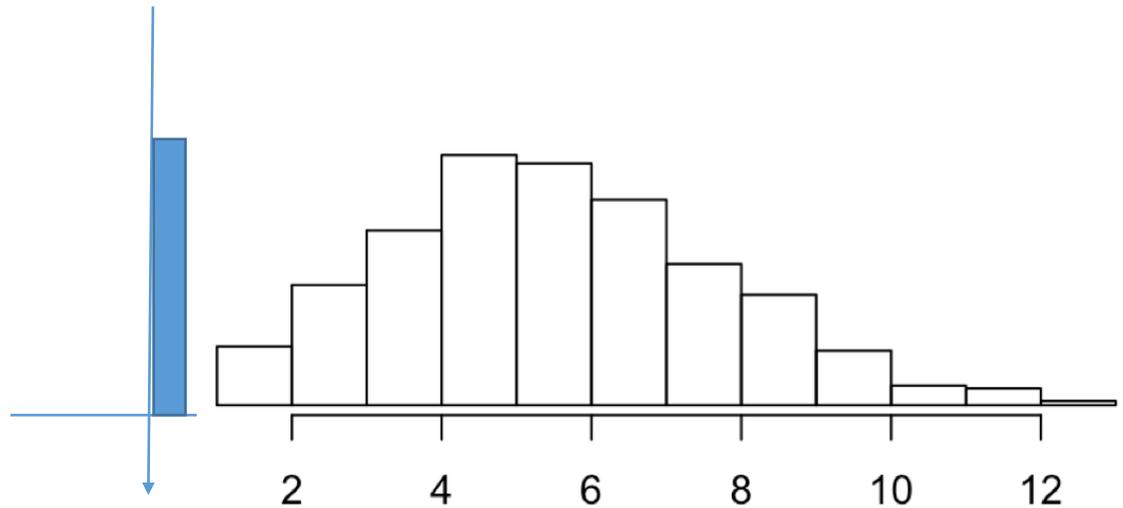
(b) Cluster 2



(c) Cluster 3

Question: How to choose **dimension of latent factor** as **N grows**?

DCMM: Full forecast distributions aid demand planning

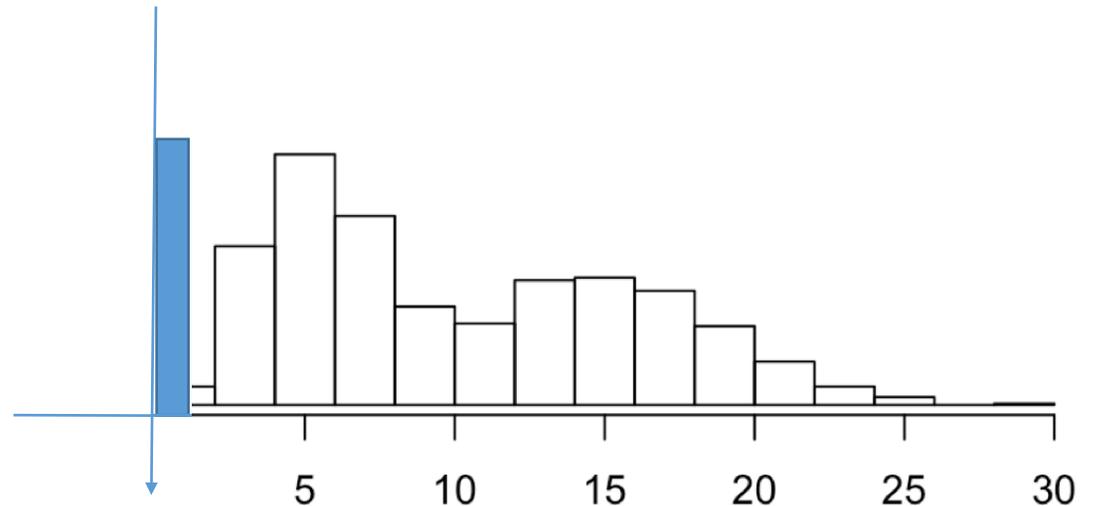


Current mixture model includes point mass at zero.

DCMM: Full forecast distributions aid demand planning



Future work: Multimodal forecast distributions may be appropriate for some products



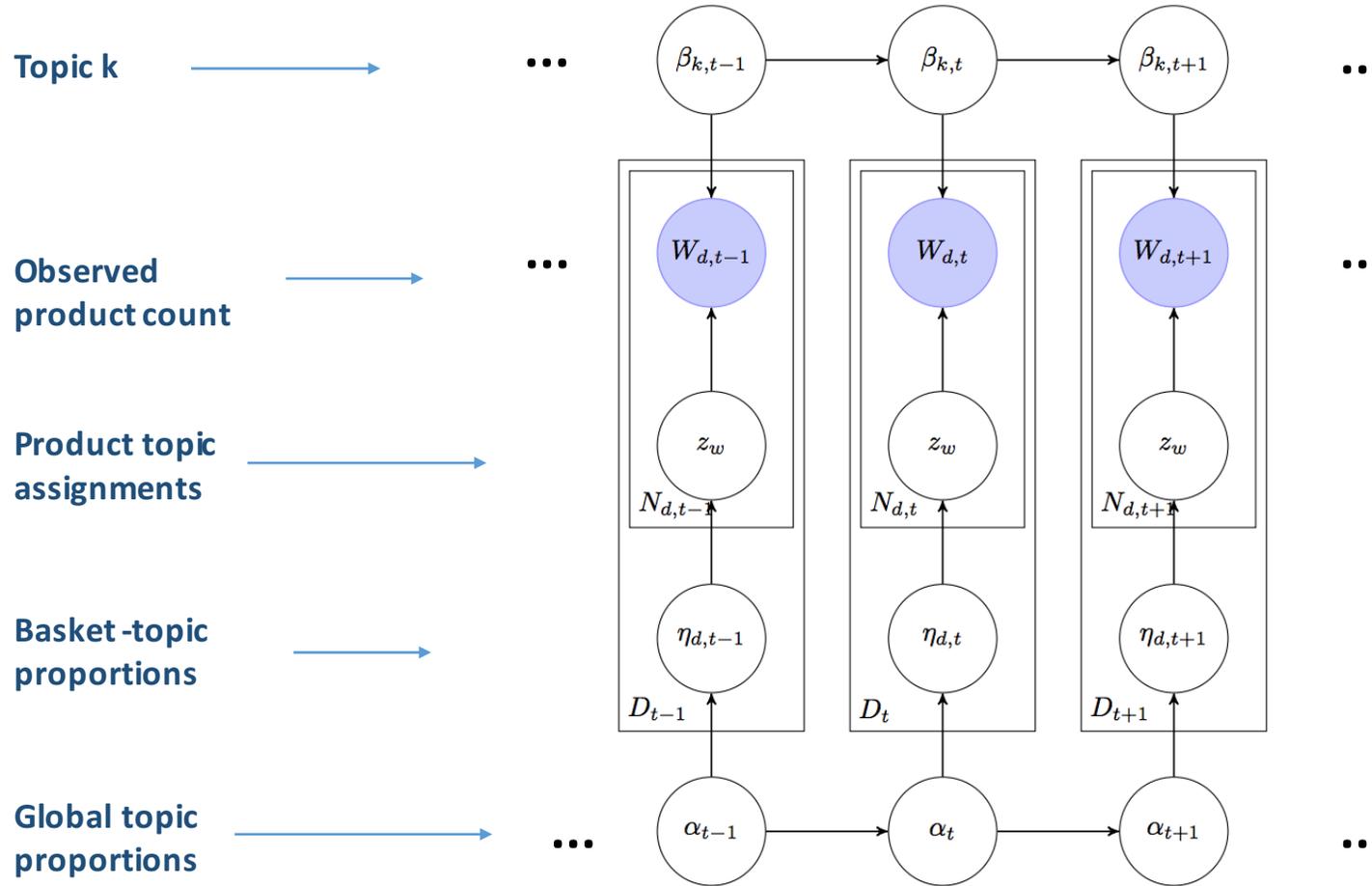
Currently, Intervention to reduce discount factor ρ needed to accommodate abrupt changes in demand

Dynamic Topic Models provide an alternative framework for modeling **grocery baskets**

Basket of Products / Bag of Words approach:

- Each **basket** a vector of **product counts** (text document)
- Topics are **latent probabilities distributions** over **products**
- Products commonly sold together receive higher probability in a topic (e.g., milk & cookies)
- Topics and **basket-topic proportions** evolve over time.

Dynamic Topic Models for Baskets



Future Direction:

Develop a framework based on **DCMM** for causal inference in retail promotions

Predict the counterfactual.

Estimate promotion effect.